## **Niagara County Industrial Development Agency**

6311 Inducon Corporate Drive, Suite One. - Sanborn, New York 14132 (716) 278-8760 Fax (716) 278-8769

## **Application for Assistance**

Please answer all questions on the Niagara County Industrial Development Agency Application and Environmental Assessment Form. Information submitted as part of this application will not be made public prior to the passage of an Official Action Resolution by the Agency. After such action, this information may be subject to disclosure under the New York State Freedom of Information Act.

Prior to application submission, this project was reviewed with Lawrence Witul, Assistant Director of the Niagara County Industrial Development Agency, and assigned Project Number

I. Co	mpany Data		
A.	Company Name: Address:	Greenpac Mill, LLC c/o Norampac Industries, Inc. 4001 Packard Road Niagara Falls, New York 14303	
		461-8631 claude_lalonde@norampac.com_ No.: 27-2430266	Fax: (450) 461-8636 Website: N/A
	Company official company:	completing this application and au	thorized to respond on behalf of the
	Name: <u>Lucie-Cla</u>	ude Lalonde, Esq. Title: Vice P	resident Legal Services
B.	Company Owners	, Managers and Partners: See atta	ched <u>Schedule I-B</u> .
C.	Legal Counsel: Anthony D. Mancinelli, Esq., Harter Secrest & Emery LLP  Address: Twelve Fountain Plaza, Suite 400, Buffalo, New York 14202-2293  Telephone: (716) 853-1616 Fax: (716) 853-1617  Email: amancinelli@hselaw.com		
D.	Address: Telephone: (585)	): Jeffrey M. Wexler, CPA, Dav 1000 First Federal Plaza, Rock 454-4161 Ext. 4144 ler@daviekaplan.com	
E.	Principal Bank of	Account: TBD	

F.	Type of Business Corporation Sub Chapter S Partnership Sole Proprietorship Other- Delaware limited liability company
G.	Is Company authorized to do business in New York State? Yes⊠ No□
H.	Principal Stockholders with 5% or more of stock outstanding in the company:
	Name Address % of Holding
	27102009 USA LLC  c/o Norampac Industries, Inc. 4001 Packard Road Niagara Falls, New York 14303
I.	List subsidiary, associate, and/or affiliated companies of applicant.  None at this time.
J.	Is the Company or management of the Company now a defendant in any criminal litigation?  Yes No
	Has any person listed above ever been convicted of a criminal offense (other than a minor traffic violation)? Yes No⊠
	Has any person listed above or any concern with whom such person has been connected ever been in receivership or been adjudicated a bankrupt?  Yes No

If the answer to any of the above questions is yes, please, furnish details in a separate attachment.

K.	Identi	fy the assistance being requested of the Agency:	
	(1)	Bond financing for new project; estimated amount	\$
	(2)	Bond/project refinancing; estimated amount	\$
	(3)	Lease/sale back	
	(4)	Assignment of lease	
	(5)	Exemption from Sales Tax; estimated benefit	\$ <u>8,000,000</u> _*
		Exemption from Mortgage Tax; estimated benefit ¥ Assumes \$45,000,000 mortgage.  Exemption from Real Property Tax; estimated benefit	\$450,000 <sup>¥</sup> *
		\$27,000 If you have selected (5),(6) or (7), indicate whether you are from the Agency's uniform tax exemption policy: Yes\; yes, please furnish details in a separate attachment.  See attached Schedule I-K(7)	
	` /	Other (please furnish details in a separate attachment) ject to change.	N/A
II. Bu	usiness	Data	
A.	Comp	any Background	
	1.	Describe when and where was the company established?  The Company was formed on April 16, 2010 as a Delegampany. An Application for Authority was filed with Department of State on June 29, 2010.	
	2.	Describe the type of business:  Manufacturing: The Company will manufacture high per linerboard using recycled old corrugated containerboard state-of-the-art facility.	
	3.	Description of Present Facilities: The Company currently does not own, lease or operate any Lot size: N/A Number of buildings: N/A	facilities.

		Square footage of facilities: N/A  Owns OR Rents present facilities	
	4.	What is the present employment of the company?  # Full Time 0	estimated full employment
	5.	Approximate annual sales: \$\(\text{0}\) *Project is a start-up.	
	6.	Describe primary markets.  The Company expects to sell high performance, corrugated box plants throughout the Northeastern Urin the future to expand into the Mid-Atlantic and Midwighten in the future to expand into the mid-Atlantic and Midwighten in the future to expand into the mid-Atlantic and Midwighten in the future to expand into the mid-Atlantic and midwighten in the future to expand into the mid-Atlantic and midwighten in the future to expand into the midwighten in the future to expand in the midwighten in the future to expand into the midwighten in the future to expand in the future to e	nited States and Canada, and
В.	preser	Provide a brief description of the company and its hist The Company was formed to provide a state-of-the-a facility utilizing state-of-the-art "green" technology, partner, the Company will be principally owned by manufacturers desiring to ensure a cost-effective, supply. Additionally, the Company will be dedicate solution to the recycling of OCC.  The types of business activity and approximate square fee at facility: N/A- The present facility is abandoned (promill and warehouse building).	ort linerboard manufacturing Other than one financial affiliates of established box secure source of linerboard at to providing a long-term of each for company's
	Γ		Square Feet
	Mon	ufacturing/Processing	0
		ehousing	0
		arch & Development	0
		mercial	0
	Reta		0
	Offic		0
		er (specify)	0
** eight	of the N	ail business activity shall mean (i) sales by a registered volume. York tax law primarily engaged in the retail sale of subparagraph (i) of paragraph four of subdivision (b) of	tangible personal property,

linerboard.

C.

of the tax law; or (ii) sales of a service to such customers.

Describe principal goods, products and/or services of the company:

The Company's principal product is manufactured high performance, light-weight

## III. Project Data

## A. Location of Proposed Project:

1.	Physical Address of p	noposeu Proj	eci sile.			
	Address:	Industries, L			existing	
	City, Town, Village: County: Note:  Niagara  The Facility will be located off of Royal Avenue at Street (bordered at the south by the NYPA Corridor National Grid). The Facility, including access roads OCC storage areas, will cover 17.99± acres of subdivided. The site of the new mini-mill building is site of an old paper mill building, which will be demolise to accommodate the new mill.					
2.	New York State Emp					
	Development A Project, the Pr benefits (sales credits) under t Zone tax benefit	Agency can project may altax, income to the New York its can be utily lopment Agen	tives that the Nia provide with res so be eligible for ax, and real pro State Empire Zo lized concurrent! acy benefits and in	spect in the perty one Property with incentive	to the prop y York State tax benefits ogram. En Niagara Co yes.	o <u>osed</u> e <u>tax</u> and npire
	⊠ Yes	☐ No	Unsure			
3.	New York State Bro	wnfield Clea	nup Program T	ax Inc	entives	
	tax credits with equipment) cos related to reme property. In liability with emanating from Cleanup Programmers	n respect to consts, real proposed and and addition, New respect to some the Brownform tax crea	significant refunder to significant significant refunder to significant significant refunder to signif	tructions, and cownfides on local York is zed co	n (buildings insurance eld/contamir for a relea cated in, o State Brown oncurrently	s and costs nated se of n or nfield with

a Brownfield Site is any real property, the redevelopment or reuse of which may be complicated by the presence or potential presence of a hazardous waste, petroleum, pollutant, or contaminant (collectively, "contaminants"). Is the proposed Project Site located on a site where the known or potential presence of a contaminant(s) is complicating the development/use of the property? X Yes No Unsure Has a Phase I Environmental Assessment been prepared or will one be prepared with respect to the proposed Project Site? Unsure X Yes No Have any other studies or assessments been undertaken with respect to the proposed Project Site that indicate the known or suspected presence of contamination that would complicate the site's development? □ No ⊠ Yes Unsure **Existing Project Facilities: B**. ft. Parcel Size: approximately 17.99± acres OR ft. x 1. 2. Are there existing buildings on the Project site? Yes, No. If yes, indicate the number of buildings on the site: \_\_\_\_\_. Also, a. please briefly identify each existing building and indicate the approximate size (in square feet) of each such existing building: Size **Building Description** Out of service mill (Mill No. 2) (to be Total: 250,000± sf demolished) and Warehouse Building (Building 10) (to be demolished)

Under the New York Brownfield Cleanup Program, a Brownfield or

There are several out of use, obsolete structures on land currently owned by the Agency and leased to Norampac Industries, Inc. ("Norampac") as beneficial owner pursuant to a Lease Agreement, dated as of September 1, 1987, between the Agency and Norampac (f/k/a Cascades Niagara Falls, Inc.) and a Lease Agreement, dated as of December 1, 2000, between the Agency and Norampac. Norampac will request the Agency to reconvey a portion of this land with improvements, representing the site of the Company's Project, back to it and will then convey such land and improvements to the Company as a new tax parcel.

		d indobtedness remaining twee the 1007 Massads
		d indebtedness remaining from the 1987 Cascade
		et. All buildings and a number of freestanding
		olished and the site cleared to prepare for the nev
	ruction.	6.1 1.1 6
		veyance of the parcel, the Company requests that the
		more easement agreements to provide for variou
		ress, egress, parking and utilities to be located on the
		e parcel and/or the Company's parcel and enter into
		1987 and 2000 project documents and any other
		sary in connection with the above.
Lot s	ize: 17.99± acres (over	all site to be subdivided 39.94± acres (the "Norampace"
	el"); subdivision applica	
		cludes Filtration Tanks) large concrete, brick and stee
struct	tures consisting of a nur	mber of smaller conjoined structures
Squa	re footage of facilities:	250,000± sf (excludes Filtration Tanks)
b.	Are the existing buil	ldings in operation? Yes□; No⊠. If yes, describe
••	present use of presen	
	prosent use of presen	
	Building	Use
	N/A	N/A
	re the existing building bandoned? Yes ☐; No	s abandoned? Yes⊠; No⊡. About to be ⊠. If yes, describe:
al	bandoned? Yes : No  Attach photograph of	☑. If yes, describe:  f present buildings.
al	bandoned? Yes : No  Attach photograph of	☑. If yes, describe:
al d.	bandoned? Yes : No  Attach photograph of  See attached Schedu	☑. If yes, describe:  f present buildings.
al d. Ident	bandoned? Yes : No Attach photograph of See attached Schedu  ify present landowner.	
al d. Ident	bandoned? Yes : No  Attach photograph of  See attached Schedu	
al d. Ident The A	bandoned? Yes : No Attach photograph of See attached Schedu  ify present landowner.	
d.  Ident The	bandoned? Yes : No Attach photograph of See attached Schedu ify present landowner. Agency. See above item	<ul> <li>☑. If yes, describe:</li> <li>f present buildings.</li> <li>ule III-B(2)(d) for aerial photograph.</li> <li>n 2(a).</li> </ul>
d.  Ident The A	bandoned? Yes : No Attach photograph of See attached Schedu ify present landowner. Agency. See above item ent zoning of site:	<ul> <li>☑. If yes, describe:</li> <li>f present buildings.</li> <li>ule III-B(2)(d) for aerial photograph.</li> <li>n 2(a).</li> </ul>
ald. Ident The A	bandoned? Yes : No Attach photograph of See attached Schedu ify present landowner. Agency. See above item ent zoning of site:	
d.  Ident The A	bandoned? Yes : No Attach photograph of See attached Schedu ify present landowner. Agency. See above item ent zoning of site: here any variances or sp	
d.  Ident The A Prese Are t	handoned? Yes □; No  Attach photograph of See attached Schedu  ify present landowner.  Agency. See above items  ent zoning of site:  here any variances or sp  Yes□ No□.	
d.  Ident The A Prese Are t	handoned? Yes □; No  Attach photograph of See attached Schedu  ify present landowner.  Agency. See above items  ent zoning of site:  here any variances or sp  Yes□ No□.	F present buildings.  Let III-B(2)(d) for aerial photograph.  12 – Industrial District  Decial permits affecting the Project site?
d.  Ident The A Prese Are t	handoned? Yes □; No  Attach photograph of See attached Schedu  ify present landowner.  Agency. See above items  ent zoning of site:  here any variances or sp  Yes□ No□.	F present buildings.  Let III-B(2)(d) for aerial photograph.  12 – Industrial District  Decial permits affecting the Project site?
d.  Ident The A Prese Are t	handoned? Yes □; No  Attach photograph of See attached Schedu  ify present landowner.  Agency. See above items  ent zoning of site:  here any variances or sp  Yes□ No□.	For present buildings.  If yes, describe:  If present buildings.  Ile III-B(2)(d) for aerial photograph.  In 2(a).  If yes, describe:  Ile III-B(2)(d) for aerial photograph.  If yes, describe:  It present buildings.  It present b
d.  Ident The A Prese Are t  If yes Provi	Attach photograph of See attached Scheduify present landowner.  Agency. See above itement zoning of site:  there any variances or spress No  s, list below and attach of the section of	For present buildings.  Ile III-B(2)(d) for aerial photograph.  12 - Industrial District  12 - Industrial District  13 - Industrial pecial permits affecting the Project site?  15 - Industrial permits affecting the Project site?
d.  Ident The A Prese Are t  If yes Provi	Attach photograph of See attached Scheduify present landowner.  Agency. See above itement zoning of site:  there any variances or spread No.  s, list below and attach of the SBL parcel number.	For present buildings.  If yes, describe:  If present buildings.  Ile III-B(2)(d) for aerial photograph.  In 2(a).  If yes, describe:  It is present buildings.  It is present
d.  Ident The A  Prese Are t  If yes  Provi Curre acres	Attach photograph of See attached Scheduify present landowner.  Agency. See above itement zoning of site:  there any variances or spres No.  s, list below and attached the SBL parcel number (2): 160.09-1-3, 160.09-1	For present buildings.  If yes, describe:  I present buildings.  I
d.  Ident The A Prese Are t  If yes  Provi Curre acres * Ap	Attach photograph of See attached Scheduify present landowner.  Agency. See above itement zoning of site:  there any variances or spread No.  s, list below and attach of the SBL parcel number (160.09-1-3, 160.09-1).	For present buildings.  In a le III-B(2)(d) for aerial photograph.  In 2(a).  In a le III - Industrial District  Decial permits affecting the Project site?  It is for proposed "Project Parcel" (aggregate of 17.99± -5, and part of 160.05-2-5.1 (7.6± acres)

3.

4.

5.

6.	List current assessed value: \$1,425,000.00 (94% Equalization Rate)
	This amount reflects the assessed value of the Norampac Parcel. Please note that
	we anticipate the Norampac Parcel will be reassessed after subdivision and post
	demolition upon project completion.
	List current annual property tax payment: \$100,278 (with existing PILOT)
	This amount reflects the PILOT payment prior to subdivision for the entire
	Norampac Parcel and SBL parcel number 160.05-2-5.2 (not part of the Projection of th
	Parcel) pursuant to the PILOT Agreement dated as of December 1, 2000 by and
	between the Agency and Norampac.
7.	Identify school district pertaining to Proposed Project location:  City of Niagara Falls
Prop	posed Project Facility and Equipment
•	
1.	Does part of the Project consist of the acquisition or construction of a new
	building or buildings? Yes⊠; No□.
•	If yes, indicate number and size of new buildings:
	The Company seeks to acquire the Project Parcel from Norampac and to construct
	a new "mini-mill" linerboard manufacturing facility. The new building will cover
	approximately 226,000 square feet, not including upgrades to the wastewater
	treatment facility or OCC storage area.
2.	Does part of the Project consist of additions and/or renovations to existing
	buildings located on the Project site? Yes□; No∑.
	If yes, indicate the buildings to be expanded or renovated, the size of any
	expansions and the nature of expansion and/or renovation:
2	Describe the principal uses to be made by the Company of the building or
3.	buildings to be acquired, constructed or expanded:
	Manufacture of high performance, light-weight linerboard. The Facility will also
	recycle OCC for use as its raw material. Steam sourced from municipal waste
	converted to energy will be used to manufacture the linerboard.
	converted to energy win be used to manufacture the interboard.
4.	Will machinery and equipment be acquired and installed?
	New: \Boxed No \Boxed Yes Type Pulper, screening equipment, a state-
	of-the-art paper machine, dry end equipment, as well as upgrades to the existing
	wastewater treatment system together with ancillary furniture, fixtures and
	equipment to be used in connection therewith.
	Used: No Yes Type
	Used: No Yes Type

C.

Describe the principal uses to be made by the Company of the Equipment to be acquired or installed:

The new mini-mill will recycle approximately 550,000 tons per year of OCC, reducing landfill or other types of disposal required. The OCC will be used to manufacture approximately 1,500 tons per day of linerboard, the outer portion of a corrugated product. The energy and water consumption is projected to be among the most efficient in North America because of the energy recovery and water recycling aspects of the Project. In addition, the Facility will utilize hydroelectric power and steam generated from incineration of residential waste.

After obtaining OCC, it is placed in a rotary pulper and mixed with water, where the majority of the water used in the process is introduced. contaminants such as tape, metal banding wire, rocks, cans, and other debris are removed in this stage. From the pulper, the paper and water mixture flows through a series of screens and centrifugal filtering devices to remove small dirt and debris from the paper fibre. From the filtering process, the fibre stock, consisting of 0.5% fibre and 99.5% water, flows to the paper machine, The fibre stock is fed into two headboxes which form two separate plies of paper. The plies are laid out on a rotating screen of fourdrinier, which thickens the stock to approximately 25% solids. The two plies come together to form a single sheet of fibres. Any fibre material falling through the screen is carried by the process water for treatment and can become a sludge in the effluent clarification process. The sheet of paper then travels through a press section which increases the solid content to approximately 45% solids. The paper then enters a steam pressurized drying system, which evaporates the water to a consistency of approximately 92.5% solids. The evaporated water flows through a heat exchanger to recapture energy of the steam prior to exhausting to the outside environment.

The finished paper is wound onto a reel. The finished paper reel is then placed onto a rewinder where it is cut and rewound into rolls for shipment to the customer. The finished rolls weight approximately 2-3 tons and can be shipped to box plants by truck or rail.

### 5. Project Use

a. What are the principal products to be produced at the Project?

The primary product to be produced at the Project is high performance, light-weight linerboard.

#### 6. Project Use

a. What are the principal activities to be conducted at the Project?

	%		%
Warehousing	14.5	Manufacturing	33.0
Processing	23.7	Pollution control	5.1
Office	16.9	Research & Development	0.0
Retail**	0.0	Commercial	6.8
Recreational	0.0	Other:	0.0

- \*\* A retail business activity shall mean (i) sales by a registered vendor under article twenty-eight of the New York tax law primarily engaged in the retail sale of tangible personal property, as defined in subparagraph (i) of paragraph four of subdivision (b) of section eleven hundred one of the tax law; or (ii) sales of a service to such customers.
  - b. Does the Project include facilities or property that are primarily used in making retail sales of goods or services to customers who personally visit such facilities? Yes; No.

If yes, please see Addendum A attached hereto. N/A

facility of the Company or another proposed occupant of the Project (a "Project Occupant") from one area of the State of New York to another area of the State of New York? Yes No If yes, please explain:
Will the completion of the Project result in the abandonment of one or more plants or facilities of the Company located in the State of New York? Yes No Note: The existing facility is already abandoned. If yes, please provide detail:
If the answer to either question (d) or question (e) is yes, indicate whether any of the following apply to the Project: N/A
(1) Is the Project reasonably necessary to preserve the competitive position of the Company or such Project Occupant in its industry?  Yes No

			If yes, please provide do	etaii:
		2)		<del> </del>
	7.	Is this a single	phase or multi-phase pr	oject? Single Multi
		Phase I Activi		demolition, brownfield remediation, and equipping a manufacturing facility.
		Phase II Activ	ities: <u>N/A</u>	
		Phase III Activ	vities: <u>N/A</u>	
D.	Utiliti	es and services	presently serving site. Pr	ovide name of utility provider.
		Gas: N/A		Size: N/A
			ational Grid	Power: 35 Megawatts
			gara Falls Water Board	Size: 600,000 gallons/day
		Sewer: Nia	gara Falls Water Board	Size: 800,000 gallons/day
		Other (spec	eify):	
		Steam: Cov	anta Energy	200,000 lbs./hour of steam
E. is targ			imetable? (Provide dates ore December 31, 2010.	) Demolition and brownfield remediation
	1. 2. 3.	Completion of	uisition or construction of project facilities: ency – starting date of op	March 31, 2013
F.	Have projec		purchases been made, co	ommitted and/or executed toward the
	The (	, please provide Company has e eering, construc	detail: executed a Letter of Intaction management and uti	ent for certain manufacturing equipment, lities.

G. Has any work toward the completion of the project been initiated? \( \subseteq No \) \( \subseteq Yes, \)

If yes, please provide detail:

The Company has undertaken certain consulting and engineering studies, applied for certain approvals and engaged engineering, legal and construction management professionals.

H. Will the project require any government actions, permits or clearances (other than IDA requirements)? If yes, please provide the following details:

Action	Issuing Agency	Date of Issuance
Site Plan Approval	City of Niagara Falls	Final Approval with
	Planning Board/Zoning	Conditions on 10/27/10
	Board	
Subdivision Approval	City of Niagara Falls	Conditional Final Plat
	Planning Board/Zoning	Approval on
•	Board	10/27/10
State Air Facility Permit	NYSDEC	Pending
Curb Cut	NYSDOT	Pending
Brownfield Cleanup Program	NYSDEC	Accepted into BCP;
Certificate of Completion		COC Pending
Wastewater Discharge Permit	Niagara Falls Water	Memorandum of
	Board	Agreement entered into
		on 9/8/10
Chemical Bulk Storage Registration	NYSDEC	Pending
Application for Certification of an	State of New York	EZ Certificate issued as
Empire Zone Business Enterprise	Empire Zone Program	of 6/23/10
and various Empire Zone incentives	·	Incentive application
		pending
New York State Energy Incentives	New York State Energy	Pending
	Research and	
	Development Authority	17 6
Low Cost Power Provider	New York Power	Approved Low Cost
	Authority	Power Allocation on
		6/29/10 and Confirmed
	·	Price on 10/1/10

I. Include any site plans, drawings or blueprints that have been developed.

The following Exhibits to the Company's application for municipal approvals for the Project are included herewith:

Exhibit "A" - Site Plan - South (Sheet C-101), Site Plan - North (Sheet C-102)

Exhibit "B" - Survey

Exhibit "C" - Grading Plan - South (Sheet C-103), Grading - North (Sheet C-104)

	<b>Exhibit "D"</b> – Erosion and Sedimentation Control Plan – South (Sheet C-105), Erosion and Sedimentation Control Plan – North (Sheet C-106)
	Exhibit "E" – Utility Plan – South (Sheet C-107), Utility – North (Sheet C-108)
	Exhibit "F" – Landscape Plan – South (Sheet C-109), Landscape Plan – North (Sheet C-
	110)
	Exhibit "G" – Lighting Plan (Sheet C-111)
	Exhibit "H" – Pavement Plan (Sheet C-112)
	Exhibit "I" – Flood Plain Plan (Sheet C-113)
	Exhibit "J" – Site Details (Sheet C-501)
	Exhibit "K" – Ground Floor Plan (Sheet A-101)
	· · · · · · · · · · · · · · · · · · ·
	Exhibit "L" – Operating Floor Plan (Sheet A-102)
	Exhibit "M" – Photos of Existing Conditions
	Exhibit "N" – 3D Views - Exterior (Sheet A-901)
	Exhibit "O" – Final Plat
J.	Does the Company intend to lease or sublease more than 10% (by area or fair market value) of the Project? Yes; No If yes, please complete the following for each existing or proposed tenant or subtenant:
	Sublessee name: N/A
	Present Address: N/A
	Address: N/A
	Employer's ID No.: N/A
	Sublessee is: N/A Corporation Partnership Sole Proprietorship
	Relationship to Company: N/A
	Relationship to Company.
	Percentage of Project to be leased or subleased: N/A %
	Use of Project intended by Sublessee:
	N/A
	<u>IV/A</u>
	•
	Date of lease or sublease to Sublessee: N/A
	Date of lease of sublease to Sublessee
	Term of lease or sublease to Sublessee: N/A
	Will any portion of the space leased by this sublessee be primarily used in making retail sales of goods or services to customers who personally visit the Project? No. No.
	TO 1
•	If yes, please provide on a separate attachment: (a) details, and (b) the answers to questions III(D)(6)(c) through (f) with respect to each such sublessee. N/A

K. Describe the reasons why this project is necessary and what effect it will have on your company:

The Company conducted an extensive site selection search of multiple jurisdictions, including Ontario, Georgia, Michigan, South Carolina, New York, Pennsylvania and Quebec, for a location that was advantageous and cost-effective to construct the proposed manufacturing facility. The Company's primary site selection criteria focused on (1) availability of financial incentives, (2) electricity at competitive rates, (3) steam at competitive rates, (4) availability of required OCC per year, and (5) available manpower. After meetings with government agencies and site visits, the Company determined that the proposed project site provided optimal financial subsidies and fiscal incentives from both the Agency and New York State. The proposed location also presents synergies between the Company and certain of its proposed partners that will likely result in efficiencies and cost-savings between the Company and those project partners with operations in New York State, including Norampac. The close proximity of the proposed mill to the existing mill owned by Norampac allows for shared mechanicals and utilities, including pollution control facilities which provide a mutual advantage. Therefore, the geographic zone around Niagara Falls was selected as the most suitable location to construct the facility, and the proposed incentives serve as a critical catalyst for the project's inception.

#### IV. Employment Impact

<b>A</b> )	Will	Niagara C	ounty	contract	tors	s and	/ or s	ub contracto	rs b	e uti	ilized fo	or the cons	tructi	ion
project	?	Yes⊠		No∏.										
	The	Company	will	attempt	to	use	local	contractors	to	the	extent	available	and	cost
	effec	tive.		_										

B) What is the estimated number of construction jobs to be created at the project site from:

Niagara County: <u>TBD</u>, Erie County <u>TBD</u>, Other Areas <u>TBD</u>,

A total of approximately 400 construction jobs will be created by the Project, and the general contractor will be encouraged to utilize local subcontractors.

C) Indicate below the number of people presently employed at the Project site and the number that will be employed at the Project site at end of the first and second years after the Project has been completed (Do not include construction workers). Also indicate below the number of workers employed at the Project site representing newly created positions as opposed to positions relocated from other project sites of the applicant.

TYPE OF EMPLOYMENT				
	PROFESSIONAL OR MANAGERIAL	SKILLED OR SEMI- SKILLED	UNSKILLED	TOTALS
<b>Present Full Time</b>	0	0	0	0
<b>Present Part Time</b>	0	0	0	0
Present Seasonal	0	0	0	0
First Year Full Time**	23	85	0	108
First Year Part Time	0	0	0	0
First Year Seasonal	0	0	0	0
Second Year Full Time**	25	85	0	110
Second Year Part Time	0	0	0	0
Second Year Seasonal	0	0	0	0

<sup>\*\*</sup>After completion of construction and start-up.

# V. Project Cost Data

A.

Land	\$1,000,0
	\$1,000,0
Buildings: Acquisition	
Renovation	\$48,500,0
New Construction	\$10,500,0
Demolition (includes Remediation) Utilities and Road	Ψ10,500,0
Ountes and Road	\$10,500,0
Site work and preparation	\$7,900,0
A '' '' - f his owy & conjument	\$162,900,0
Acquisition of machinery & equipment Installation	\$62,800,0
Architectural and engineering fees	ψ02,000,0
Arcintectural and engineering rees	\$30,700,0
Legal fees	\$3,000,0
Interest during construction	Ψ2,000,0
Interest during construction	\$10,500,0
O4b	
( Mner	\$59,200,0
TOTAL  Subject to change.  Have any of these expenditures been incurred to date?	\$59,200,00 \$407,500,00  No Yes If yes, identification construction management a
TOTAL Subject to change. Have any of these expenditures been incurred to date? The Company has incurred legal, brownfield remediant.	\$407,500,00  ☐No ☐ Yes If yes, identi
TOTAL Subject to change.  Have any of these expenditures been incurred to date? The Company has incurred legal, brownfield remediatengineering fees.  Summary of Financing	\$407,500,00  No Yes If yes, identification, construction management a
TOTAL Subject to change. Have any of these expenditures been incurred to date? The Company has incurred legal, brownfield remediatengineering fees.  Summary of Financing  Total Project Costs	\$407,500,00  No Yes If yes, identiation, construction management a
TOTAL Subject to change. Have any of these expenditures been incurred to date? The Company has incurred legal, brownfield remediatengineering fees.  Summary of Financing Total Project Costs Amount of Bond or Leaseback financing	\$407,500,00  No Yes If yes, identification, construction management and \$407,500,00
TOTAL Subject to change. Have any of these expenditures been incurred to date? The Company has incurred legal, brownfield remediatengineering fees.  Summary of Financing Total Project Costs  Amount of Bond or Leaseback financing  Amount of Conventional financing	\$407,500,00  No Yes If yes, identiation, construction management a  \$407,500,00
TOTAL Subject to change. Have any of these expenditures been incurred to date? The Company has incurred legal, brownfield remediatengineering fees.  Summary of Financing Total Project Costs Amount of Bond or Leaseback financing Amount of Conventional financing Equity	\$407,500,00  No Yes If yes, identification, construction management and \$407,500,00
TOTAL Subject to change.  Have any of these expenditures been incurred to date? The Company has incurred legal, brownfield remediatengineering fees.  Summary of Financing Total Project Costs  Amount of Bond or Leaseback financing  Amount of Conventional financing  Equity Subject to change. Will any part of the project be financed with funds of tyes, please provide detail:	\$407,500,00  No Yes If yes, identiation, construction management a  \$407,500,00  \$206,500,00  \$201,000,00  the company? \[ \sum \text{No} \text{ \subseteq} \text{Yes, If} \]
TOTAL Subject to change. Have any of these expenditures been incurred to date? The Company has incurred legal, brownfield remediatengineering fees.  Summary of Financing Total Project Costs  Amount of Bond or Leaseback financing  Amount of Conventional financing  Equity Subject to change. Will any part of the project be financed with funds of eyes, please provide detail: The Company's lenders will require Company to	\$407,500,00  No Yes If yes, identification, construction management a  \$407,500,00  \$206,500,00  \$201,000,00  the company?  No Yes, If  make an equity injection before
TOTAL Subject to change. Have any of these expenditures been incurred to date? The Company has incurred legal, brownfield remediatengineering fees.  Summary of Financing Total Project Costs  Amount of Bond or Leaseback financing  Amount of Conventional financing  Equity Subject to change. Will any part of the project be financed with funds of eyes, please provide detail: The Company's lenders will require Company to application of loan proceeds. The Company will add	\$407,500,00  No Yes If yes, identiation, construction management a  \$407,500,00  \$206,500,00  \$201,000,00  the company?  No Yes, If  make an equity injection befolitionally be responsible for paying
TOTAL Subject to change.  Have any of these expenditures been incurred to date? The Company has incurred legal, brownfield remediatengineering fees.  Summary of Financing Total Project Costs  Amount of Bond or Leaseback financing  Amount of Conventional financing  Equity Subject to change. Will any part of the project be financed with funds of eyes, please provide detail: The Company's lenders will require Company to application of loan proceeds. The Company will add	\$407,500,00  No Yes If yes, identiation, construction management a  \$407,500,00  \$206,500,00  \$201,000,00  the company?  No Yes, If  make an equity injection befolitionally be responsible for paying
Summary of Financing  Total Project Costs  Amount of Bond or Leaseback financing  Amount of Conventional financing	\$407,500,00  No Yes If yes, identiation, construction management a  \$407,500,00  \$206,500,00  \$201,000,00  the company?  No Yes, If  make an equity injection befolitionally be responsible for paying

B.

C.

D. Will other forms of government financing be used to undertake the project: No Yes If yes, please provide detail:

Program	Amount	Status
Empire Zone incentives	TBD	EZ Certificate issued as of 6/23/10
•		Incentive application pending
New York State Energy	TBD	Pending
Research and Development	·	
Authority- New York State		•
Energy Incentives		
New York Power Authority-	TBD	Approved Low Cost Power Allocation
Low Cost Power Provider		on 6/29/10
		Confirmed Price on 10/1/10
NYS Brownfield Cleanup	TBD	Accepted into BCP
Program		Certificate of Completion Pending

E. Have financial institutions or potential bond purchasers been approached? No Ye	E.	Have financial institutions or potential bond purchasers been approached?	∐No	<b>⊠</b> Yes
--	----	---	-----	--------------

	If v	ves.	please	provide	detail:
--	------	------	--------	---------	---------

The Company is currently engaging in confidential due diligence discussions with lenders for the Project financing and expects commitments to be in place before Project commencement.

F. List capital expenditures of the company:

N/A. Bond financing not requested. See Project Description above.

	Past 3 years	Next 3 years
Real Property		
Buildings		
Equipment		

## VI. Financial Assistance Expected From the Agency

A.

Tax B	enefits.
1.	Is the applicant requesting any real property tax exemption in connection with the Project that would not be available to a project that did not involve the Agency Yes No
	If yes, is the real property tax exemption being sought consistent with the Agency's Uniform Tax Exemption Policy? Yes No No A parachute and reverse PILOT is requested.
2.	Is the applicant expecting that the financing of the Project will be secured by one or more mortgages? Yes⊠ No□
	If yes, what is the approximate amount of financing to be secured by mortgages \$\\\ \\$45,000,000*
3.	Is the applicant expecting to be appointed agent of the Agency for purposes of avoiding payment of N.Y.S. Sales Tax or Compensating Use Tax? Yes No □.
	If yes, what is the approximate amount of purchases which the applicant expects to be exempt from the N.Y.S. Sales and Compensating Use Taxes? \$8,000,000*
4.	What is the estimated value of each type of tax-exemption being sought in connection with the Project? Please detail the type of tax-exemption and value of each exemption.
5.	a. N.Y.S. Sales and Compensating Use Taxes: \$8,000,000 *  b. Mortgage Recording Taxes: \$45,000,000 *  c. Real Property Tax Exemptions: \$27,000,000* (20-year PILOT)  d. Other (please specify):  N/A *  Subject to change.  Are any of the tax-exemptions being sought in connection with the Project inconsistent with the Agency's Uniform Tax-exemption Policy?
	Yes No  If yes, please explain how the request of the applicant differs from the Agency's Uniform Tax-Exemption Policy:  See attached Schedule I-K(7)

#### VII. Representations by The Applicant

The applicant understands and agrees with the Agency as follows:

- A. Job Listings. In accordance with Section 858-b(2) of the New York General Municipal Law, the applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, new employment opportunities created as a result of the Project will be listed with the New York State Department of Labor Community Services Division (the "DOL") and with the administrative entity (collectively with the DOL, the "JTPA Entities") of the service delivery area created by the federal job training partnership act (Public Law 97-300) ("JTPA") in which the Project is located.
- B. First Consideration for Employment: In accordance with Section 858-b(2) of the New York General Municipal Law, the applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, where practicable, the applicant will first consider persons eligible to participate in JTPA programs who shall be referred by the JTPA Entities for new employment opportunities created as a result of the Project.
- C. Annual Sales Tax Filings: In accordance with Section 874(8) of the New York General Municipal Law, the applicant understands and agrees that, if the Project receives any sales tax exemptions as part of the Financial Assistance from the Agency, in accordance with Section 874(8) of the General Municipal Law, the applicant agrees to file, or cause to be filed, with the New York State Department of Taxation and Finance, the annual form prescribed by the Department of Taxation and Finance, describing the value of all sales tax exemptions claimed by the applicant and all consultants or subcontractors retained by the applicant.
- D. Annual Employment Reports: The applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency, the applicant agrees to file, or cause to be filed, with the Agency, on an annual basis, reports regarding the number of people employed at the project site.

E.	Absence of Conflicts of Interest: The applicant has received from the Agency a list of the members, officers and employees of the Agency. No member, officer or employee of the Agency has an interest, whether direct or indirect, in any transaction contemplated by this
	Application, except as hereinafter described:
	None.

#### CERTIFICATION

(to be executed by the principal of the applicant and acknowledged by a notary public)

- I. Lucie-Claude Lalonde, Esq. (name of chief executive officer or other authorized representative of applicant) deposes and says that he/she is the Vice President Legal Services (title) of GREENPAC MILL, LLC (name of corporation or other entity) named in the attached Application (the "Applicant"); that he/she has read the foregoing Application and knows the contents thereof, and that the same is true to his/her knowledge.
- II. The grounds for deponent's belief relative to all matters in the Application which are not stated upon his/her own personal knowledge, are investigations which deponent has caused to be made concerning the subject matter of the Application, as well as information acquired by deponent in the course of his/her duties as an officer of and from the books and papers of said corporation or other entity.
- As an officer of the Applicant deponent acknowledges and agrees that the Applicant shall III. be and is responsible for all reasonable costs incurred by the Agency and all legal counsel for the Agency, including its general counsel and/or bond/transaction counsel, whether or not the Application, the proposed project it describes, the attendant negotiations, or the issue of bonds or other transaction or agreement are ultimately ever carried to successful conclusion and agrees that the Agency shall not be liable for and agrees to indemnify. defend and hold the Agency harmless from and against any and all liability arising from or expense incurred by (A) the Agency's examination and processing of, and action pursuant to or upon, the Application, regardless of whether or not the Application or the proposed project described herein or the tax exemptions and other assistance requested herein are favorably acted upon by the Agency, (B) the Agency's acquisition, construction and/or installation of the proposed project described herein and (C) any further action taken by the Agency with respect to the proposed project; including without limiting the generality of the foregoing, all causes of action and reasonable attorney's fees and any other expenses incurred in defending any suits or actions which may arise as a result of any of the foregoing.
- IV. By executing and submitting this Application, the Applicant covenants and agrees to pay the following fees to the Agency and the Agency's general counsel and/or the Agency's bond/transaction counsel, the same to be paid at the times indicated:
  - (a) The sum of \$1000.00 as a non-refundable processing fee; and
  - (b) The Agency fee of an amount to be mutually agreed upon by the Company and the Agency; and
  - (c) All reasonable fees, costs and expenses incurred by the Agency for (1) legal services, including but not limited to those provided by the Agency's general counsel and/or

the Agency's bond/transaction counsel, thus note that the Applicant is entitled to receive upon request a written estimate of fees and costs of the Agency's general counsel and the Agency's bond/transaction counsel; and (2) other consultants retained by the Agency in connection with the proposed project; with all such reasonable charges to be paid by the applicant at the closing.

- V. By executing and submitting this Application, and in the event the closing does not occur, the Applicant further covenants and agrees to pay the following fees to the Agency and the Agency's general counsel and/or the Agency's bond/transaction counsel:
  - (a) If the Applicant fails to conclude or consummate the necessary negotiations, or fails, within a reasonable or specified period of time, to take reasonable proper or requested action, or withdraws, abandons, cancels, or neglects the Application, the Applicant shall pay to the Agency, its agents, or assigns, upon presentation of an invoice, all actual costs involved with respect to the Application, including but not necessarily limited to the reasonable fees of the Agency's general counsel and/or the Agency's bond/transaction counsel; or
  - (b) If the Applicant is unable to find buyers willing to purchase the bond issue requested, or if the Applicant is unable to facilitate the sale/leaseback transaction, then upon presentation of an invoice, all actual costs involved with respect to the Application, up to that date and time, incurred by the Agency including but not necessarily limited to fees of the Agency's general counsel and/or the Agency's bond/transaction counsel.
- VI. The Applicant acknowledges and agrees that all payment liabilities to the Agency and the Agency's general counsel and/or the Agency's bond and/or transaction counsel as expressed in Sections IV and V are obligations that are not dependent on final documentation of the transaction contemplated by this Application.
- VI. The reasonable cost incurred by the Agency and paid by the Applicant, including reasonable bond/transaction counsel fees and the Agency's reasonable general counsel's fees and the processing fees, may be considered as a costs of the project and included in the financing of costs of the proposed project, except as limited by the applicable provisions of the Internal Revenue Code with respect to tax-exempt bond financing.
- VI. The Applicant is aware and acknowledges that according to the New York Public Officer's Law, Article 6, Freedom of Information, the public has the right to request information about the project and the Applicant, and that in accordance with Public Officer's Law Article 7, all meetings of the Agency are open to the public.

The Applicant and the individual executing this Application on behalf of Applicant acknowledge that the Agency and its counsel will rely on the representations made in this Application and, if applicable, made in Addendum A, when acting hereon and hereby represents that the statements made herein and therein do not contain any untrue statement of a material fact and do not omit to state a material fact necessary to make the statements contained herein or therein not materially misleading.

GREENPAC MILL, LLC

Lucie-Claude Lalonde, Esq. Vice President Legal Services

Commissioner of acths

Sworn to before me this <u>36</u> day of October, 2010

(Signature)
ANDRÉE DUQUETTE
#182 754